



Lucas de Almeida

Recife – PE, Brazil | Remote Ready

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About me:

- Crypto-native professional with knowledge in Decentralized Finance (DeFi), on-chain protocols.
- Over 7 years of experience managing high-value client relationships and leading projects in the real estate sector.
- Skilled at simplifying complex concepts, building trust, and guiding clients through strategic decisions.
- Active participant in global Web3 communities and continuous learner in blockchain technologies, combining deep technical fluency with client-focused execution.

Core Competencies

Blockchain & DeFi Engineering

Rust • Solidity • Foundry • OpenZeppelin • Soroban •
Thirdweb • Git •

Crypto Economics & Market Design

Mechanism Design • Incentive Structures • Portfolio
Theory • Liquidity Pool Dynamics • Capital Efficiency •

Leadership & Operations

Real Estate Project Leadership • Team Management •
CRM • Negotiation • Land Acquisition • Budget Oversight •
Investor-Focused • Risk Mitigation

Languages

Portuguese (Native) • English (B2) •

Professional Experience

Arcos Construtora

Co-Founder & Director | 2019 – 2025 | Caruaru, Brazil

- **Large-Scale Operations:** Orchestrated 12 simultaneous construction projects, leading a workforce of 100+ employees and multidisciplinary teams of engineers and architects.
- **Financial Structuring:** Secured institutional financing through Caixa Econômica Federal and developed comprehensive economic feasibility plans for high-value houses.

Independent DeFi Researcher & Investor

2023 – Present | Remote

- Researched and applied DeFi strategies across Ethereum, Solana, Stellar, and Base networks.
- Analyzed whitepapers, governance forums, and active on DeFi communities.
- Provided informal mentorship to peers on DeFi onboarding, risk management, and portfolio structuring.

Education

- **Bachelor’s in Computer Engineering (in progress) - Universidade Federal Rural de Pernambuco (UFRPE)**
- Bachelor's in Economics (2019/20) — Universidade Federal de Pernambuco (UFPE)
- DeFi Research & Protocol Analysis — DeFiverso
- Solidity 101 — NearX
- Rust Programming & WebAssembly Integration — NearX
- School of Solana - Ackee